





## **The meeting will begin momentarily**

We will take public comments at this meeting. Written comments for the record may also be submitted to the Cannabis Regulatory Commission before, during and after the meeting at [nj.gov/cannabis](https://nj.gov/cannabis).



**January 13, 2023**



# Agenda

- Roll Call
- Executive Session (Anticipated 45 minutes)
- Approval of prior meeting minutes
- Chair's remarks
- Executive Director's Report
- Consideration of litigation matters
  - In the matter of New Jersey Highlands LLC Application for Clinical Registrant Permit
- Consideration of adult-use cannabis applications
  - Conditional licenses
  - Conditional to annual conversion licenses
  - Annual licenses



# Agenda

- Consideration of ownership change applications
  - Columbia Care
- Consideration of name change applications
  - Oceanfront Holdings LLC
  - New Jersey PharmaCann LLC
- Delegation of authority to review and act on requests for extensions of time
- Public Comments
- Adjournment



# Roll Call



# **Executive Session**

**Return: Approx. 30 mins**



# **Approval of Prior Meeting Minutes**



**Vote:**  
**To approve prior meeting  
minutes**



# Chair's Remarks



# **Executive Director's Report**



# Executive Director's Agenda

- Budget Overview
- Licensing Update
- Update on Adult-use license applications and medicinal cannabis permits
- Quarterly Data Report: Adult-use (Recreational) awardees data overview



# Commission Budget Overview

- The Commission's FY23 Budget is \$17.2 million ("M"), dependent on revenue (CRC can use a maximum of 30% of total cannabis revenues)
- To date, the Commission has expended\* approximately \$5.58 M
  - The largest expenditure remains salary and wages (includes benefits).
  - Approximately \$156,700 of that has been in operational cost, system development and implementation, and professional/general services.

\*This includes encumbered and paid expenses



# Commission Budget Overview

- Operational Cost (Office Supplies, Postage, Security, Telephone, Fees, etc.)
  - \$40,000
- Printing/Photo Copying & Office Supplies
  - \$12,100
- Data/Information Processing
  - \$67,500
- Information Systems Development/Technology
  - \$3,400
- Administrative/Advisory Services
  - \$4,100
- Subscriptions/Memberships
  - \$22,000

\*Approx. Values



# Updates on Recreational Business Applications

As of January 6, 2023

- **Total 1538 applications submitted**
- **All applications have started review process**
- *Only 62* applications have yet to advance to completeness review.



# Updates on Recreational Business Applications

As of January 6, 2023

- More conditionals are applying to convert to annual
  - 133 conditional conversions have been submitted



# Applications up for consideration

- 42 conditional applications
- 6 conditional-to-annual conversion applications
- 8 annual applications



# Updates on Recreational Business Applications

As of January 6, 2023

Application Type	Number of Applications
Class 1 Cultivator	401
Class 2 Manufacturer	236
Class 3 Wholesaler	5
Class 4 Distributor	10
Class 5 Retailer	866
Class 6 Delivery	12
Testing Laboratory	11

Business Designations	Percentage of Applications
Diversely-owned	72%
Social Equity	25%
Impact Zone	43%



# Medicinal Permitting Update

- More 2019 RFA Awardees are becoming operational and existing industry is expanding to serve medical patients
  - Valley Wellness – independent dispensary open in Raritan
  - Sweetspot – dispensary open in Voorhees
  - Breakwater has two medicinal only dispensaries (2nd open in Roselle Park)
  - BLOC opened new medicinal only dispensary in Franklin
  - Hillview Med – Cultivator, flower now available
  - Three more dispensaries have passed inspection and will be setting opening dates once permits are issued



# **Office Of Diversity and Inclusion (ODI) Quarterly Data Review**



# The Office of Diversity & Inclusion Agenda

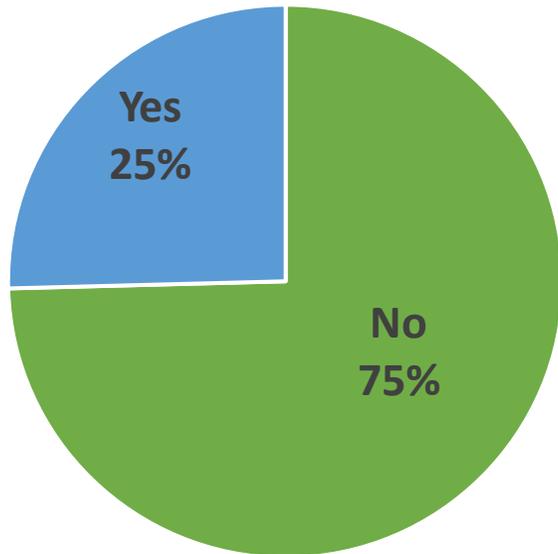
- Recreational Business Applications
- Awardee Applications
- Quarterly Benchmarks
- ATC Employment Data
- Key Takeaways



# Social Equity Business

Social Equity Business” means a license applicant or license-holder that meets the requirements of N.J.A.C. 17:30-6.6.

<u>Social Equity Business</u>	<u>Number</u>	<u>Percentage</u>
No	1122	75%
Yes	375	25%
<b>Grand Total</b>	<b>1497</b>	<b>100%</b>



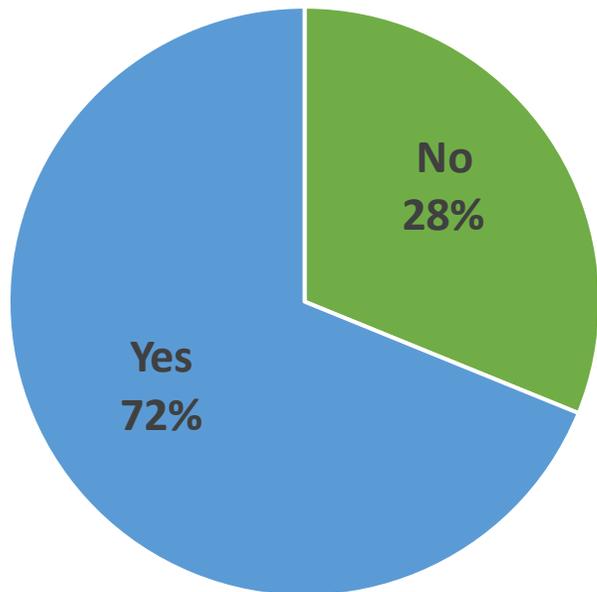
<u>License Type</u>	<u>Social Equity</u>		<u>Total</u>
	<u>No</u>	<u>Yes</u>	
Cultivator	263	133	396
Manufacturer	168	57	225
Wholesaler	2	3	5
Distributor	4	6	10
Retailer	672	167	839
Delivery	4	8	12
Testing Laboratory	9	1	10
<b>Grand Total</b>	<b>1122</b>	<b>375</b>	<b>1497</b>



# Diversely Owned Business

All applicants as of December 17th, 2022

<u>Diversely Owned</u>	<u>Number</u>	<u>Percentage</u>
No	417	28%
Yes	1080	72%
<b>Grand Total</b>	<b>1497</b>	<b>100%</b>



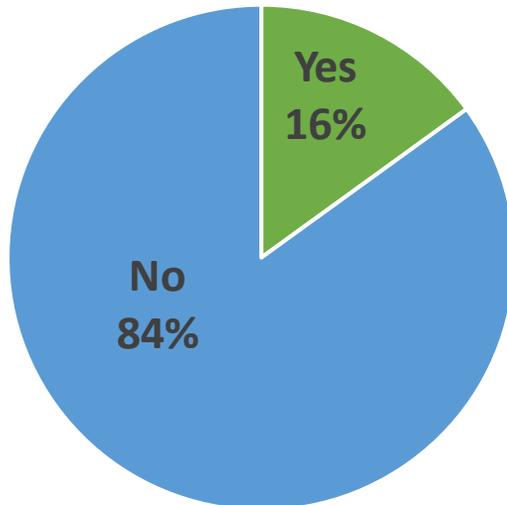
<u>License Type</u>	<u>Diversely Owned</u>		<u>Total</u>
	<u>No</u>	<u>Yes</u>	
Cultivator	152	244	396
Manufacturer	77	148	225
Wholesaler	2	3	5
Distributor	2	8	10
Retailer	175	664	839
Delivery	1	11	12
Testing Laboratory	8	2	10
<b>Grand Total</b>	<b>417</b>	<b>1080</b>	<b>1497</b>

All data as of December 17th, 2022



# Majority Owned with Prior Marijuana Convictions

<u>Prior Marijuana Conviction</u>	<u>Number</u>	<u>Percentage</u>
No	1255	84%
Yes	242	16%
<b>Grand Total</b>	<b>1497</b>	<b>100%</b>



<u>License Type</u>	<u>Prior Marijuana Conviction</u>		<u>Total</u>
	<u>No</u>	<u>Yes</u>	
Cultivator	310	86	396
Manufacturer	188	37	225
Wholesaler	4	1	5
Distributor	9	1	10
Retailer	725	114	839
Delivery	9	3	12
Testing Laboratory	10	0	10
<b>Grand Total</b>	<b>1255</b>	<b>242</b>	<b>1497</b>



# Awardee Application Data

All data as of December 17th, 2022



# Awardee DVOB and SEB Summary

36 Total Annual Licenses Awarded		
Social Equity Businesses	10	28%
Diversely Owned Businesses	24	67%

4 Awarded Licenses were designated as both Social Equity Businesses and Diversely Owned Businesses

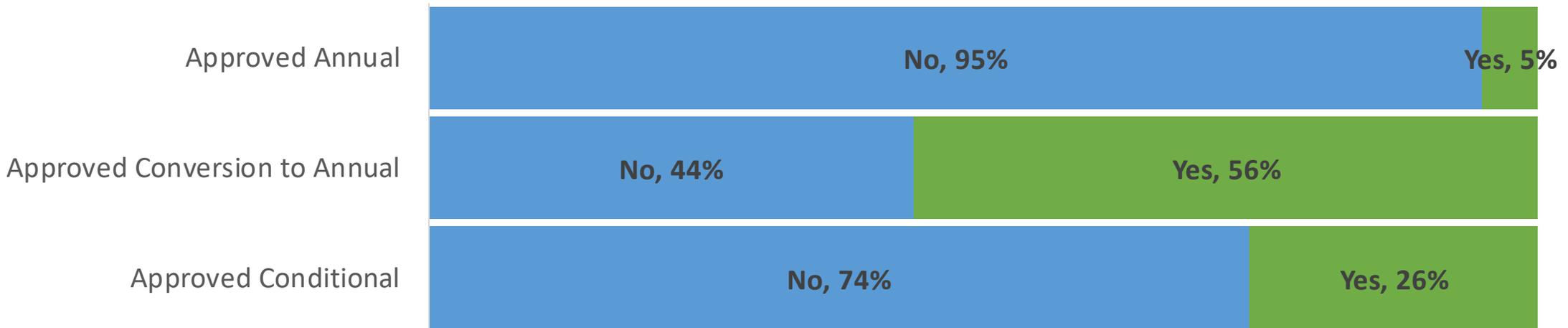


# Social Equity Businesses (Yes or No)

Social Equity Business” means a license applicant or license-holder that meets the requirements of N.J.A.C. 17:30-6.6

Licensees	Social Equity Business		Total
	No	Yes	
Approved Annual	19	1	20
Approved Conversion to Annual	7	9	16
Approved Conditional	674	237	911
<b>Grand Total</b>	<b>700</b>	<b>247</b>	<b>947</b>

## Social Equity Businesses



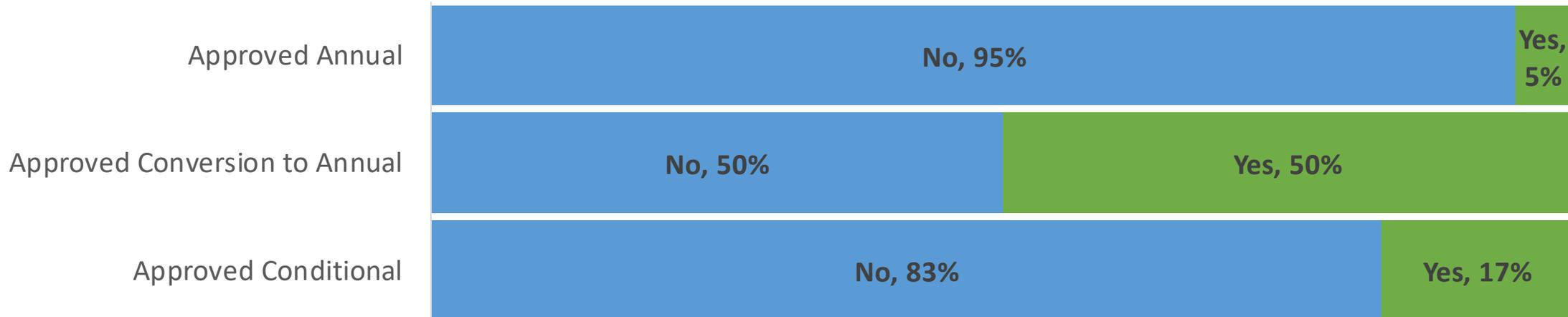
All data as of December 17th, 2022



# Majority Previous Marijuana Conviction (Yes or No)

<u>Business Category</u>	<u>Previous Marijuana Conviction</u>		<u>Total</u>
	<u>No</u>	<u>Yes</u>	
Approved Annual	19	1	20
Approved Conversion to Annual	8	8	16
Approved Conditional	758	153	911
<b>Grand Total</b>	<b>700</b>	<b>247</b>	<b>947</b>

## Majority Owned Previous Marijuana Conviction



All data as of December 17th, 2022

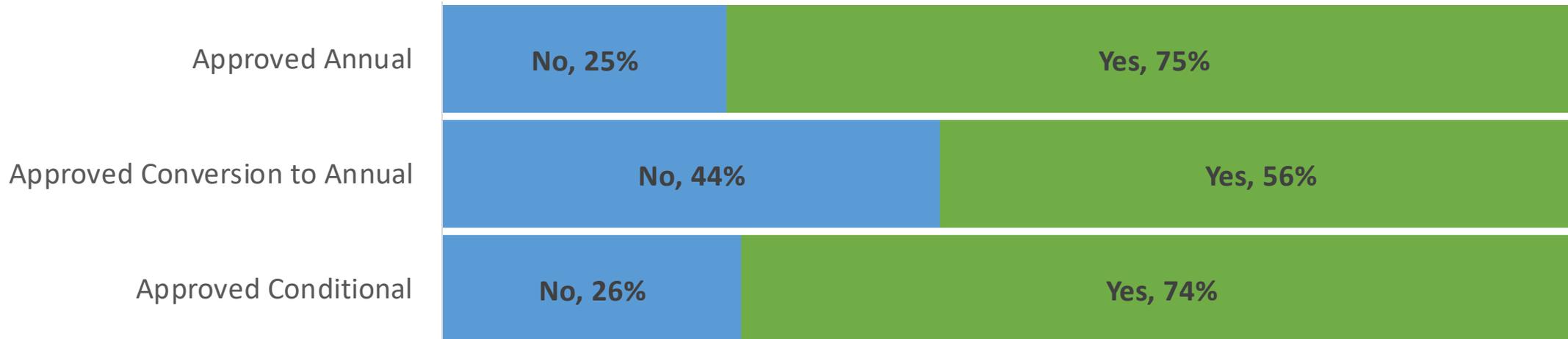


# Diversely Owned Business (Yes or No)

As Self-reported in the Application Process

<u>Business Category</u>	<u>Diversely Owned Business</u>		<u>Total</u>
	<u>No</u>	<u>Yes</u>	
Approved Annual	5	15	20
Approved Conversion to Annual	7	9	16
Approved Conditional	240	671	911
<b>Grand Total</b>	<b>700</b>	<b>247</b>	<b>947</b>

## Diversely Owned Business



All data as of December 17th, 2022



# Diversely Owned Businesses

As Self-reported in the Application Process

<u>Total State Department Certifications</u>	<u>Board Approved Annual</u>	<u>Board Approved Conditional</u>	<u>Board Approved Conversion</u>
Disabled Veteran Owned	2	28	0
Minority Owned	12	434	6
Woman Owned	5	400	5



# Key Population Data

<u>Key Population</u>	<u>Conditional Submission</u>	<u>Conditional Approval</u>	<u>Annual Submission</u>	<u>Annual Approval</u>
Justice Involved	17%	17%	2%	25%
Minority Owned	49%	48%	31%	50%
Black or African American	18%	18%	13%	11%
Hispanic or Latino	11%	11%	6%	8%

# Quarterly Data Benchmarks



All data as of December 17th, 2022



# Diversly Owned Benchmark Data

	<u>Number</u>	<u>Percent of Licensees</u>	<u>Benchmark</u>	<u>Plus/(Minus)</u>
Minority Owned	322	34%	15%	+19%
Woman or Disabled Veteran Owned	373	39%	15%	+24%

Women and disabled veteran data represented together to align with statute requirement.

All data as of December 17th, 2022

# ATC Employment Data



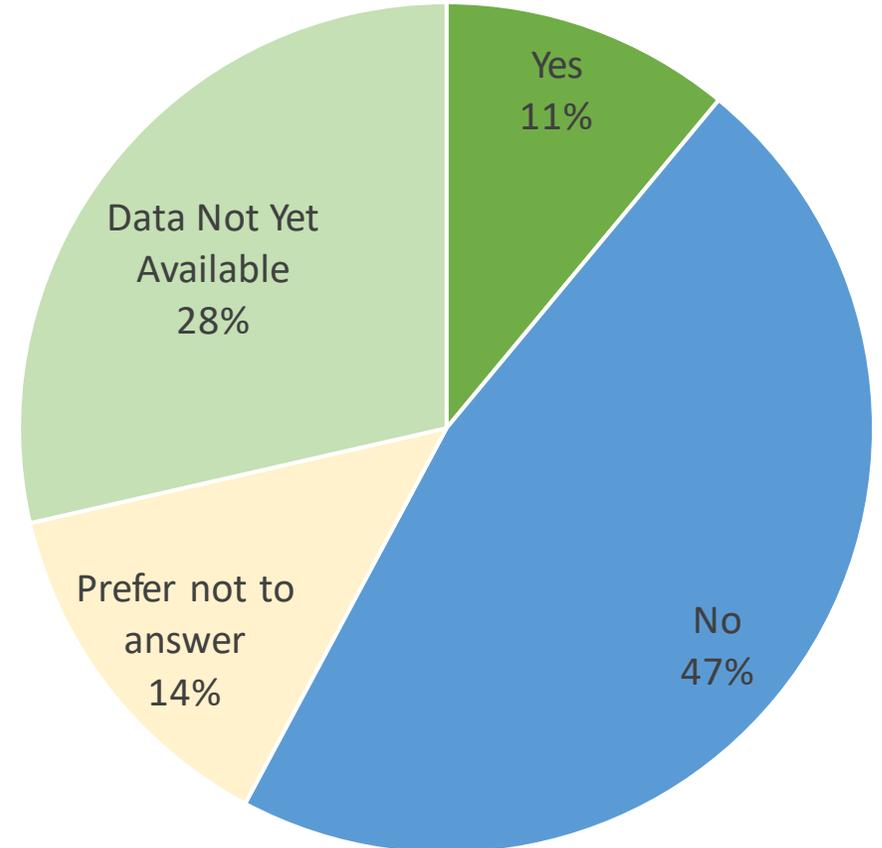
All data as of December 17th, 2022



# All ATC Employee Self-Identity Demographics

## Hispanic or Latino of Any Race

<u>ATC Hispanic or Latino of Any Race</u>	<u>Number</u>	<u>Percentage</u>
Yes	497	11%
No	2116	47%
Prefer not to answer	615	14%
Data Not Yet Available	1292	29%
<b>Grand Total</b>	<b>4520</b>	<b>100%</b>



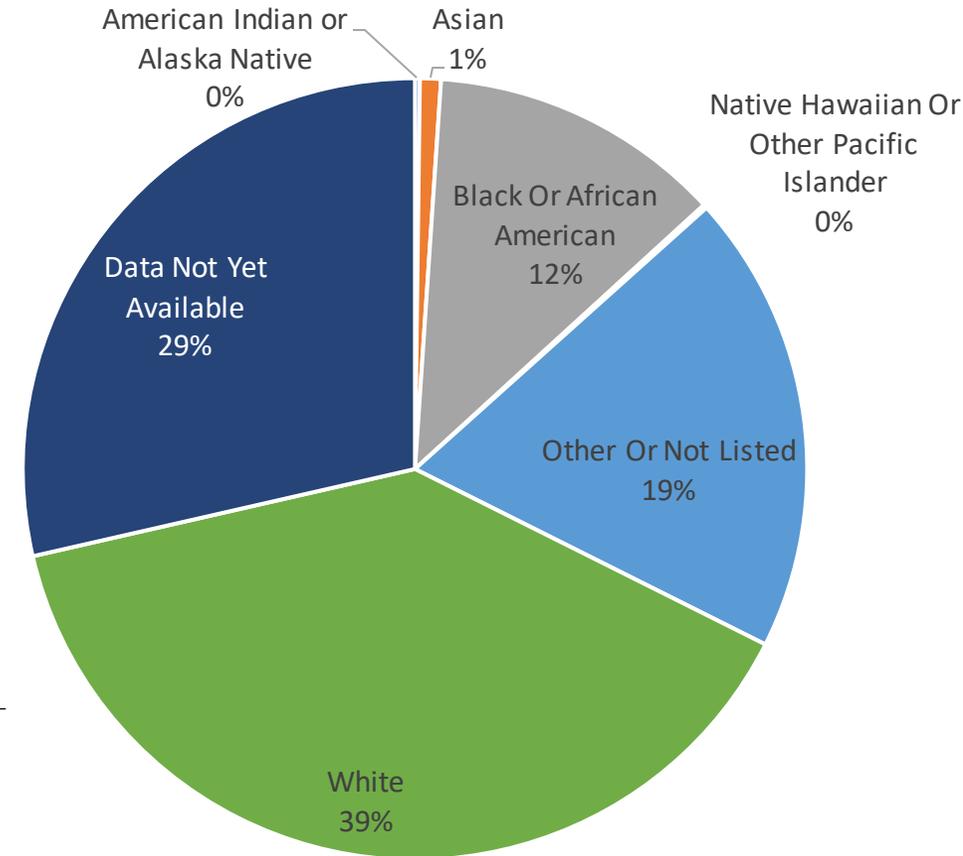


# All ATC Employee Self-Identity Demographics

## Race/Ethnicity

### Race/Ethnicity

<u>Race/Ethnicity</u>	<u>Number</u>	<u>Percentage</u>
American Indian or Alaska Native	9	0%
Asian	39	1%
Black Or African American	548	12%
Native Hawaiian Or Other Pacific Islander	7	0%
Other Or Not Listed	862	19%
White	1763	39%
Data not yet available	1292	29%
<b>Grand Total</b>	<b>4520</b>	<b>100%</b>





# Key Takeaways

- 1/3 of all applicants are Social Equity
- 2/3 of all applicants are Diversely Owned Businesses
- Of all applicants 50% are Majority Woman Owned
- 50%+ are Minority Owned
- Increase in Disabled Veterans Applications



# Key Takeaways

- 67% of our Awardees are Diversely Owned
- 28% of our Awardees are Social Equity
- Key Populations are well represented in our Industry



# Next Steps

- Encourage Applicants/Awardees to sign up for NJBAC Cannabis Training Academy
- Increase Outreach/Stakeholder Engagement with current and potential Social Equity Applicants
- Continue to strategically engage Minority, Women and Disabled Vet Communities



# **Consideration of Litigation Matters**



# Litigation Matter

In the matter of New Jersey Highlands LLC's application for a Clinical Registration permit



# **Consideration of Adult-use Cannabis Business Applications**



# Adult-Use Cannabis

- Adult-use cannabis applications
  - Consideration of **applications for conditional licenses**



# Adult-Use: Consideration of conditional license applications

No.	Applicant ID	Applicant Business Name	License Type	Business Category
1	2399	Buzzy Bee Business Partners LLC	Cultivator	Micro
2	2335	Green Family Farm, LLC Cannabis Cultivation Company	Cultivator	Micro
3	2414	RYC ENT LLC	Cultivator	Micro
4	2115	Taste of Earth	Retailer	Micro
5	2336	Mary Jane's Strains	Cultivator	Micro
6	1934	Flavors Wellness Farms	Cultivator	Standard
7	2005	Green AgroLab LLC	Cultivator	Standard
8	2361	Lucky Buds LLC	Cultivator	Standard
9	2485	Regal Farms NJ LLC	Cultivator	Standard
10	1208	Solar Cannabis NJ, LLC	Cultivator	Standard
11	2400	Buzzy Bee Business Partners LLC	Manufacturer	Micro
12	2478	Freshley Greene LLC	Manufacturer	Micro
13	2487	Iron Falls Growery LLC	Manufacturer	Micro
14	2465	Prolific Growhouse	Manufacturer	Micro
15	2125	The Cannabis Philosophy LLC	Manufacturer	Micro
16	2451	Green Zen Therapy, LLC	Manufacturer	Standard
17	2444	Lucky Buds LLC	Manufacturer	Standard
18	2156	Statewide Property Holdings NJ LLC	Manufacturer	Standard
19	2356	Boutique Gardens	Retailer	Micro



# Adult-Use: Consideration of conditional license applications

No.	Applicant ID	Applicant Business Name	License Type	Business Category
20	2365	Cannabis NJ LLC	Retailer	Micro
21	2418	High End Cannabis Corporation	Retailer	Micro
22	2484	Elevated Essentials's LLC	Retailer	Micro
23	2401	Green Paradise Therapy, LLC	Retailer	Micro
24	2317	Klassic Kush, Inc.	Retailer	Micro
25	2350	Nary Group LLC	Retailer	Micro
26	2158	Project Greenlife LLC	Retailer	Micro
27	2206	A Higher Ground Dispensary LLC	Retailer	Standard
28	2500	Bloomeri LLC	Retailer	Standard
29	2449	Bud Bazaar LLC	Retailer	Standard
30	2325	Divine Greens NJ LLC	Retailer	Standard
31	1637	Gardenmade New Jersey, LLC	Retailer	Standard
32	2440	Green Leaf Wellness Solutions LLC	Retailer	Standard
33	1979	Highland House, LLC	Retailer	Standard
34	2447	Kota Canna LLC	Retailer	Standard
35	2471	Levitate NJ Cannabis LLC	Retailer	Standard
36	2515	Lilac Dispensary LLC	Retailer	Standard
37	2457	Magicae Wellness LLC	Retailer	Standard
38	2443	Maude's Potted Plant	Retailer	Standard



# Adult-Use: Consideration of conditional license applications

No.	Applicant ID	Applicant Business Name	License Type	Business Category
39	2363	Perennial Group Corporation	Retailer	Standard
40	2483	Salus Wellness	Retailer	Standard
41	2355	Shigh LLC	Retailer	Standard
42	2454	Upper Echelons Dispensary LLC	Retailer	Standard



**Vote:**

**To approve 42 conditional  
license applications**



# Adult-Use Cannabis

- Adult-use cannabis applications
  - Consideration of **applications for conditional conversion licenses**



# Adult-Use: Consideration of conditional to annual license conversion applications

## Recommendation:

No.	Applicant ID	Applicant Business Name	License Type	Business Category
1	2223	FullTilt Labs LLC	Cultivator	Micro
2	1946	Good Lettuce Company	Cultivator	Standard
3	2224	FullTilt Labs LLC	Manufacturer	Micro
4	1948	Good Lettuce Company	Manufacturer	Standard
5	2211	Leif Enterprises, LLC	Manufacturer	Standard
6	2333	Happy Leaf LLC	Retailer	Micro



# **Vote:**

**To approve 6 conditional to annual license conversion applications**



# Adult-Use Cannabis

- Adult-use cannabis applications
  - Consideration of **applications for annual licenses**



# Adult-Use: Consideration annual license applications

## Recommendation:

No.	Applicant ID	Applicant Business Name	License Type	Business Category
1	1394	Legacy Cultivators LLC	Cultivator	Micro
2	1034	ElevenEleven Wellness, LLC	Cultivator	Standard
3	1102	ElevenEleven Wellness, LLC	Manufacturer	Standard
4	1963	Newton CB LLC	Retailer	Micro
5	1498	Earth & Ivy LLC	Retailer	Standard
6	1524	Jersey Girlz LLC	Retailer	Standard
7	2060	Leaf Relief NJ LLC	Retailer	Standard
8	1846	Union Chill Cannabis Company LLC	Retailer	Standard



**Vote:**  
**To approve 8 annual  
license applications**



# **Consideration of change of ownership application**



**Vote:**

**To approve change of ownership  
of Columbia Care**



# **Consideration of application to change business names**



# Name change applications

- Oceanfront Holdings to:  
**downtown FLWR**
- New Jersey PharmaCann LLC to:  
**URB'N Dispensary, LLC**



**Vote:**

**To approve name changes**



**Delegation of authority to  
Permitting/Licensing Committee  
to review & act on time extensions**



# Authority Delegation to Permit & Licensing Committee

- NJ-CRC authority delegation
  1. Review of and decision-making on grant extensions on deadlines pertaining to the 2019 Request for Application ATC permit awardees, grant extensions of the conditional license phase, and grant extensions and waive the 365-day requirement to become operational.



# **Vote:**

**To approve delegation of authority  
to Permitting/Licensing Committee  
to review & act on time extensions**



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# Public Comment

1. Speakers signed up in advance.
2. 3 minutes per speaker.
3. Please be respectful, concise and on-topic to issues the Commission has the power to address and/or should be aware of.
4. Do not use this time to market or advertise private businesses.
5. Must be listed by name or phone number submitted on request to speak.
6. Host will ask you to unmute when it is your turn.
7. On phone - \*6 to mute or unmute when it is your turn
8. May also submit comments in writing at [NJ.gov/cannabis/meetings](https://NJ.gov/cannabis/meetings)



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# Adjournment

Details for the next meeting will be posted on [nj.gov/cannabis/meetings](https://nj.gov/cannabis/meetings)